



Truro Area Minor Hockey Association

**TAMHA Pre-Season Members' Meeting
Wednesday, August 31, 2022
7:00 p.m. (Zoom)**

Agenda

- 1) Call to Order
- 2) Record of Attendance
- 3) Approval of Agenda
- 4) Approval of Previous Pre-Season Members' Meeting Minutes (August 26, 2021)
- 5) President's Report – C. Lamrock
- 6) HNS Updates – C. Lamrock
- 7) Registration Fees and Budget Approval – R. Butcher
- 8) Adjournment



Truro Area Minor Hockey Association

TAMHA Pre-Season Members' Meeting

August 31, 2022

7:00 p.m. (Zoom)

In Attendance: Chris Lamrock (Chair), Josh Burcham, Laurie Burcham, Ryan Butcher, Landon Crowe, Justin Dickie, Derek Forsyth, Dwayne Frizzell, Carley Gloade, Roy Gouthro, Tricia Lake, Cindy Lewis, Mike Michaud, Lee Ogden, Misty Rennie, Steve VanderKwaak, Nita Cox, Stephen Leasday, Sharlene Carr, Mark Collins, Marcia Myers, Andrew Lake, Jason Jollimore, Jeff Simms, Tara Crandlemere

Absent: Jamie Barbour, Dave Hazelton, Dana Young

Author of Minutes: Tricia Lake

1. *Call to Order*

- Meeting called to order at 7:02 p.m.

2. *Record of Attendance*

- There were 22 participants (quorum) on the line, when the meeting was called to order.

3. *Approval of Agenda*

(a) Additions – NIL

(b) Deletions – NIL

- **Motion** to approve the agenda, as circulated, by Mike Michaud, seconded by Josh Burcham. Motion approved.

4. *Approval of Previous Pre-Season Members' Meeting Minutes (August 26, 2022)*

- **Motion** to approve by Mark Collins, seconded by Mike Michaud. Motion approved.

5. *President's Report*

- TAMHA will be offering Fall Development, beginning next week, for U13 & U15, under the direction of Jamie Barbour, Development Coordinator. The program offers four ice sessions.
- Checking Clinic + Checking Confidence (new this year), will be led by Troy Fougere on September 10, 2022.
- Tryouts for U13AAA, U15AA, and U18AA are scheduled to begin September 15th. Registration cut-off is September 8th.

- All other Rep Team Tryouts begin October 1st and wrap up by October 7th. Registration deadline is September 25th.

6. HNS Updates

- Tryouts can commence September 15, 2022, for U13 AAA, U15AA, and U18AA
- Tryouts can commence October 1, 2022, for remaining rep teams.

7. Registration Fees and Budget Approval (see attached '2022-23 Proposed Budget')

- Registration fees have not increased in three years. This upcoming year, all three local arenas have increased their ice costs by \$10/h, and referee and timekeeper pay has increased, resulting in an increased cost of \$15-\$25/game. As such, TAMHA is proposing the following \$25 fee increase for 2022-23 (actual increase in cost is \$40-\$50 per player per season):

U7	\$425 (no change, as no refs/timekeepers)
U9	\$615 → \$640
U11 -U18	\$735 → \$760
Team Rep Fee	\$5,950 → 6,445

- **Motion** by Mark Collins to approve the proposed fee increases for 2022-23. Seconded by Josh Burcham. Confidential ZOOM poll sent to all participants. Voting results indicated 23/23 eligible voters, voted in favour. None opposed. Motion approved.
- TAMHA currently has a surplus of cash; that is, ~\$78K in a GIC at Community Credit Union, in addition to ~\$70K operating cash.
- TAMHA's goal last season was to increase development for all players.
- TAMHA ended last year with a \$854 deficit but budgeted a deficit of \$19,930. This difference was due to Spring Development being cancelled, in addition to cancelled ice/games, because of the ongoing pandemic.
- In 2022-23, TAMHA is proposing to operate with a similar deficit of \$19,601, to continue to focus on player development, as well as coach and referee development.
- Operating expenses are in line with last year, apart from increased costs for ice, referees, and timekeepers.
- **Motion** to approve the 2022-23 budget, as presented, by Carley Gloade; seconded by Lee Ogden. Confidential ZOOM poll sent to all participants. Voting results indicated 23/23 eligible voters, voted in favour. None opposed. Motion approved.

Question Period

- Misty Rennie: Can we make payments on GrayJay?
 - Answer: Yes, you can login and see your programs that you are registered for, as well as the invoices. If you choose to pay offline, you will have to send an EMT to TAMHA. You can pay with a credit card online.
- Stephen Leasday: When is the first payment due?
 - Answer: First payment is due immediately for the regular season. Option of monthly installments for remainder of balance. Payment for tryouts must be made in full before anyone steps on the ice.

8. Adjournment

- **Motion to Adjourn** by Ryan Butcher, seconded by Justin Dickie. Motion approved.

Meeting adjourned at 7:25 p.m.

Appendix A: 2022-23 Proposed Budget

TAMHA BUDGET 2022-23			
Proposed Budget 2022-2023 Season			
	2021-2022 Season Budget	2021-2022 Season Projected	2022-2023 Season Budget
Revenue			
Registration	\$ 253,190	\$ 259,993	\$ 290,400
Rep Fee	47,600	36,256	58,905
	300,790	296,249	349,305
Less: Uncollected Fees	1,200	6,529	1,200
Less: Online Registration Costs	6,000	7,241	6,000
Net Registration	293,590	282,479	342,105
Fall and Spring Development	52,280	19,171	47,200
Tryouts/Evaluations	16,700	20,539	17,625
Goalie Clinic Fee's	1,500	1,610	1,350
Donations	4,000	-	-
Other	800	7,055	1,000
	368,870	330,854	409,280
Expenses			
Advertising	\$ 300	-	\$ 300
Accounting + Legal	3,000	2,338	3,000
Bad Debts	750	-	-
Clinics (Including Ref Clinics)	5,500	4,445	5,500
Dues & Fees	35,000	34,092	35,000
Equipment-Hockey	8,000	6,227	8,000
Equipment- Office	1,500	1,329	1,500
Ice Time Season/Tryouts	245,200	217,826	274,080
Ice Scheduler	2,000	2,000	2,000
Evaluators/Tryout/Team Genius	6,500	6,474	7,000
Insurance	1,450	1,356	1,450
Internet/Phone	1,500	1,668	1,500
Office Wage	16,000	15,968	20,000
Development Coordinator/Development	27,500	11,530	27,400
Team/Coach Mentors- Skills sessions	3,000	-	3,000
Referees Inc. Assignors fee	24,000	21,540	29,696
Time Keepers	6,000	4,339	7,230
Bank Charges	100	21	100
Goalline	1,100	200	1,725
Sundry	400	356	400
	\$ 388,800	\$ 331,708	\$ 428,881
Surplus(Deficit)	-\$ 19,930	-\$ 854	-\$ 19,601