



Truro and Area Minor Hockey Association

TAMHA Pre-Season Members' Meeting

August 26, 2021

8:00 p.m. (Zoom)

In Attendance: Laurie Burcham (Chair), Tayler Albert, Jamie Barbour, Josh Burcham, Ryan Butcher, Mark Collins, Landon Crowe, Roy Gouthro, Dave Hazelton, Tricia Lake, Chris Lamrock, Cindy Lewis, Tara Sullivan, Dana Young, Joe Young, Stephanie MacKenzie, Joe Zappia, Jacqueline Hoyt, Alice Russell, Steve Russell, Andrew Lake, Jamie Scullion, Alanna Collins.

Absent: Derek Forsyth, Mike Michaud, Lee Ogden

Author of Minutes: Tricia Lake

1. Call to Order

- Meeting called to order at 8:15 p.m.

2. Record of Attendance

- There were 23 participants (quorum) on the line, when the meeting was called to order.

3. Approval of Agenda

- (a) Additions – NIL
- (b) Deletions – NIL

- **Motion** to approve the agenda, as circulated, by Mark Collins, seconded by Joe Young. Motion approved.

4. Approval of Previous Pre-Season Members' Meeting Minutes (September 27, 2020)

- **Motion** to approve by Tayler Albert, seconded by Dave Hazelton. Motion approved.

5. President's Report

- TAMHA will be offering Fall Development, under the direction of Troy Fougere. The program is currently at 77% capacity. Fall Development will be offered once per week for four weeks.
- Tryouts are scheduled for October 1-15, 2021.
- The regular season begins October 18, 2021.

6. HNS Updates

- Tryouts can commence October 1, 2021.
- Regular season begins October 18, 2021.
- Safety Reps will be required again this season.

7. Registration Fees and Budget Approval (see attached 'Budget Review 2021-2022 Season')

- Taylor Albert, TAMHA's Treasurer, proposed no fee increase for 2021-22.
- Season fees* as follows:

U7	\$425
U9	\$615
U11 and up	\$735
Rep Fee	\$5,950 (\$350 per player)

**Fees include the \$65 insurance fee.*

- There will be a \$75 credit for U11-U18 goalies.
- Both Fall and Spring Development have been included in the budget.
- Proposed deficit budget; however, TAMHA reported a surplus of ~\$29K in 2020/21 and ~\$10K in 2019-20. TAMHA suggests re-investing some of the profits of the last two years into our players. This will be accomplished by increasing spending in our development program, and thus operating deficit budgets over the next few years.

Voting Period (Zoom)

- Confidential ZOOM poll sent to all participants on the call to cast their vote on the proposed fee structure and budget for the 2021-2022 hockey season. Voting results indicated 15/15 poll respondents were in favour; 2 members voted in favour by text. None opposed. Budget and Fees for 2021-22 were Approved.

Question Period

- Joe Zappia: Will U7 players have an opportunity for pre-season development?
 - Answer: Fall Development is for players in U9 and up; however, TAMHA will be scheduling some pre-season skates for U7 players.

8. Adjournment

- **Motion to Adjourn** by Mark Collins, seconded by Dave Hazelton. Motion approved.

Meeting adjourned at 8:23 p.m.

Budget Review 2021-2022 Season

	2021-2022 Season Budget	Fall Development	Tryouts	Regular Season	Spring Development
Revenue					
Registration	305,470	25,600	0	252,990	26,880
Rep Fee	47,600	0	0	47,600	0
	353,070	25,600	0	300,590	26,880
Less: Uncollected Fees	1,200	0	0	1,200	0
Less: Online Registration Costs	6,000	0	0	6,000	0
Net Registration	345,870	25,600	0	293,390	26,880
Tryouts/Evaluations	16,700	0	16,700	0	0
Goalie Clinic Fee's	1,500	0	0	1,500	0
Donations	4,000	0	0	4,000	0
Other	800	0	0	800	0
	368,870	25,600	16,700	299,690	26,880
Expenses					
Advertising	300	0	0	300	0
Accounting + Legal	3,000	0	0	3,000	0
Bad Debts	750	0	0	750	0
Clinics (Including Ref Clinics)	5,500	0	0	5,500	0
Dues & Fees	35,000	0	0	35,000	0
Equipment-Hockey	8,000	0	0	8,000	0
Equipment- Office	1,500	0	0	1,500	0
Ice Time Season/Tryouts	245,200	10,560	8,000	210,800	15,840
Ice Scheduler	2,000	0	0	2,000	0
Evaluators/Tryout/Team Genius	6,500	0	6,500	0	0
Insurance	1,450	0	0	1,450	0
Internet/Phone	1,500	0	0	1,500	0
Office Wage	16,000	0	0	16,000	0
Development Coordinator/Development	27,500	4,000	0	19,500	4,000
Team/Coach Mentors- Skills sessions	3,000	0	0	3,000	0
Referees Inc. Assignors fee	24,000	0	0	24,000	0
Time Keepers	6,000	0	0	6,000	0
Bank Charges	100	0	0	100	0
Goalline	1,100	0	0	1,100	0
Sundry	400	0	0	400	0
	388,800	14,560	14,500	339,900	19,840
Surplus(Deficit)	-19,930	11,040	2,200	-40,210	7,040